

GASONET SERVICE (R.J) LIMITED

Tender No.: GSPL/REPL/03/CC

Reply of Pre Bid Queries

NAME OF WORK :- SUPPLY OF CNG STATIONARY & MOBILE CASCADE IN HIMACHAL, RAJASTHAN & UTTARAKHAND GA'S			Date / Time of Pre- Bid Meeting: 11/11/22
Sr. No.	Tender Clause No. / Annexures	Bidders Comments / Queries	REPL/Gasonet Reply
1	Commercial Queries TERMS OF PAYMENT 90% of the payment shall be released within 45 days on pro-rata basis on receipt of Goods at designated GSL Site / store upon submission of the following:.....10% of the payment shall be released within 45 days after acceptance of material by Engineer-In- Charge.	1) 30% Advance payment along with P.O. Balance 70% against PI after Inspection before despatch. 2) 100% of the payment shall be released within 30 days. If payment is delayed beyond 30 day's, interest @ 12% p.a. will be applicable. 3)May we request to please accept 90% of the payment to be released within 30 days as prevailing in the CGDs	Tender condition prevails
2	1. Lot-1 : 08 Nos. of Type-I Cascade shall be supplied 08 weeks from date of Purchase Order / LOA / FOA. 2. Lot-2 : 02 Nos. (4500 Nos.) of Type-III / IV Cascade and 08 Nos. of Type-I Cascade shall be supplied 08 weeks from date of Purchase Order / LOA / FOA.	1) Accepted in case REPL provides approved QAP and Drawings along with LOI/P.O. or grants additional time for this activity/exercise. 2) TTL can offer 2 cascade per month after technically and commercially clear order and advance. 3)We understand that the Delivery period starts from the date of Receipt of the approved drawings and documents. Please confirm your acceptance of the same	The delivery period starts from the date of Purchase Order / LOA. Post opening of the price bid date and PO issuance date period, the successful bidder can submit the QAP for approval. Client/consultant will try to approve the same within this period.
3	Price Reduction Schedule :- 10.1) In case there is delay in delivery of goods / completion of the work/services attributable to the supplier / contractor / service provider, the supplier / contractor / service provider shall pay as compensation for delay and not as penalty in form of price reduction as detailed here under. 10.2) If the supplier / contractor / service provider fails to deliver any or all of goods or performance of the work/service within the time period(s) specified in the Order/Contract, GSL shall without prejudice to any other remedy(s) under the Order/Contract, reduce the contract value by a sum calculated as mentioned below:Price Reduction will be applicable @ ½% of the total order/contract value per week of delay or part thereof in supply/completion of work subject to a maximum (ceiling) of 5% of total order/contract value for orders of goods, works and service contracts.	1) Price Reduction will be applicable @ ½% of the total undelivered Basic value of the cascade value per week of delay or part thereof in supply/completion of work subject to a maximum (ceiling) of 5% of undelivered Basic value of the cascade for orders of goods, works and service contracts. 2)Price Reduction will be applicable @ ½% of the undelivered Basic Value of Cascade value per week of delay or part thereof in supply/completion of work subject to a maximum (ceiling) of 5% of undelivered Basic Value of Cascade value for orders of goods, works and service contracts. 3)Maximum - 5% of Basic Price of the Undelivered quantity only. Delivery delayed due to Covid or any other reason fallen under Force majeure clause - Than L.D./PRS penalty for that period will not applicable. Clarification- Penalty should be for undelivered quantity only. And maximum 5% should be for the Basic Value of undelivered quantity only and Not on the value of total ordered quantity.	Tender condition prevails
4	The bid security/EMD will be submitted. For part A- 945600/- For part-B- 1229000/-	Please Allow bid security/EMD Exemption for MSME Registered Bidders.	Refer clause no. 21.1 of ITB
5	The bidder shall have Engineered, Manufactured/ Assembled/ Packaged/Fabricated, Tested and Supplied the minimum numbers of CNG cylinder Cascades Capacity 4500 WL or above	Please, Also allow to bid those bidders who have experience in supplying cascades of 3000WL capacity.	Tender condition prevails
6	The bidder shall have engineered, manufactured / assembled / packed / fabricated, tested and supplied the minimum numbers of CNG cylinder cascades as given in the table (for Group A - type - 1 , 4500 WL cascade).i.e. - 2 nos. In a single order within last 7 (seven) years reckoned from bid due date	Bidder is an approved start-up manufacturer under govt.of india start-up policy for manufacturing "CNG cascade type-1 of 3000 & 4500 water liter capacity with peso approval"; we have participated in HPCL recent tender under govt.of india start[1]up schemes and have submitted our documents. Also we have participated in torrent gas recent cascade tender for type – 1- 4500 mobile cascade.. Besides all that we have already supplied 200 + booster compressors in all the major CGD companies like - IOCL, BPCL, HPCL, HOGPL, IOAGPL, AG&P, Think Gas; BPCL we have already got the repeat order for booster compressor in this financial year which is under supply now.; hence and in view of the above we humbly request you to please consider and allow us to participate in your ongoing cascade tender; we ensure delivery commitment.. Please confirm	Tender condition prevails.

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7	BQC Criteria	We confirm that we are prepared to apply for the tender but are not able to meet your commercial points of 10.2 FINANCIAL CRITERIA. i) Turnover & iii) Working Capital requirements for the reason that we have purchased this company through Auction of NCLT Court in 2020 & I as Technical Director was with MKCL from 2005 to 2011 as CEO and left in 2012. The company was taken over by NCLT & in auction we bought this company & I personally have experience of more than 4 Decades in Low & High Pressure Seamless Cylinders & in 2009 to 2011 we have supplied 291 Cascades to IGL Delhi & for your reference kindly find enclosed our past & present cascade order list duly supplied & present being supplied. As the company was taken over in 2020 & after closure of plant for 4 years & due to Covid period we could commence production after proper overhauling of machinery, taking BIS Licence & PESO approval of the same & commenced production from 2021 after taking all approvals. For your ready reference we are enclosing our last 3 years CA certificate for your perusal. We request you to kindly allow us to file the tender as we have vast experience from 1987 in the field of High Pressure Seamless Cylinders & Cascades.	Tender condition prevails
8	General	We request for relaxation of supply criteria for Type 1 CNG cascades to allow for bidding by new companies, either we should be able to apply as a dealer and use the credentials of the manufacturer or allow to form a consortium for Type 1 Supply.	Tender condition prevails. However, consortium bid is allowed provided the member / members individually meet each of the BEC condition in full.
9	The delivery schedule shall be as below: 1.1 :-> Lot-1 : 08 Nos. of Type-I Cascade shall be supplied 08 weeks from date of Purchase Order / LOA / FOA. 1.2 CASCADE -STATIONARY-PNG - 08 Nos. - Not indicated Delivery period.	1.1 Lot - 1 CASCADE-STATIONARY-CNG - 08 Nos. Delivery shall be made 12 Weeks from the date of Approved Drawing. 1.2 CASCADE -STATIONARY-PNG - 08 Nos.- Delivery shall be made 10 Weeks from the completion of 1st lot. Clarification- We will start Manufacturing CNG Cascades, only after receipt of Approved Drawing. intimation/release order is for Information only. In View of Pending Orders, we require 12 Weeks period, for all supplies.	Tender condition prevails As per clause no 11.0 of SCC second point it is already mentioned delivery period of 08 Nos. of Type-I (PNG) Cascade shall be supplied 08 weeks from date of Purchase Order / LOA / FOA. Please refer serial number 2 of this clarification document.
10	Bid -Due Date - 21.11.22 till 15:00 HRS IST	1) We request you to kindly Extend the Due Date for Bid Submission at least by 15 Day's from 21.11.2022. Clarification- 1) 1) Since pre-bid meeting was held on 11.11.2022 & we are yet to study and submit our reply.	Tender condition prevails
11	BEC	We request for relaxation of supply criteria for Type 1 CNG cascades to allow for bidding by new companies, either we should be able to apply as a dealer and use the credentials of the manufacturer or allow to form a consortium for Type 1 Supply	Tender condition prevails
12	The bidder shall have Engineered, Manufactured/ Assembled/ Packaged/Fabricated, Tested and Supplied the minimum numbers of CNG cylinder Cascades Capacity 4500 WL or above	Please, Also allow to bid those bidders who have experience in supplying cascades of 3000WL capacity	Tender condition prevails
13	Technical Queries		
14	Approved Makes	Please confirm the names of the approved makes as in the tender, it is not mentioned specifically as different vendors are mentioned on different pages.	
15	Approved Makes	Please confirm the names in the equivalent makes as mentioned in the tender like "Parker, Swagelok & equivalent". Please confirm the makes under equivalent.	As per clause no 14.0 of technical volume, equivalent make is defined as "The material having supplied to any CGD vendor / company in India and successfully working for minimum one year.
16	Approved Makes	We do understand that the make "Dawson" manufactured by Dawsons-tech components LLP and being supplied only through authorized distributor" pervious Exim India private limited" is approved in the approved make for instrumentation fittings and valves.	
17	Size of vehicle to be used for transportation along with payload capacity for type 3/4 CNG cascades.	Please confirm size of vehicle to be used for transportation along with payload capacity for type 3/4 CNG cascades.	Manufacturer shall have to quote for their standard cascade. However, for reference the following information is shared: Payload Capacity (Type-3 & Type-4) : 8.0 Ton Capacity Tentative Dimension of Cascade (Type-4) : 4500 WL Approx. : 3.9 m (L) x 2.05 m (W) x 2.6 m (H) 8800 WL Approx. : 5.7 m (L) x 2.1 m (W) x 2.6 m (H) Tentative Dimension of Cascade (Type-3) : 4500 WL Approx. : 3.0 m (L) x 2.1 m (W) x 1.9 m (H) 8800 WL Approx. : 3.0 m (L) x 2.4 m (W) x 2.6 m (H)

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18	7.3 (cascade Frame) Cascade frame dimensions shall not exceed (LxWxH) - 5.5 x 2.5 x 2.6 mtrs	Our 9360L wc cascade size would be 5.65 x 2.04 x 2.6 mtr (LxWxH) which can be get easily mount on trailer of TATA 1412g LPT.	Noted. Also, clarified that the specified capacity of 8800 WL is minimum the vendor may quote for marginal higher side such as 9360 WL but no price preference is given.
19	7.4 (Cascade Frame) Mobile cascade frame shall be paineted/pasted with GSL logo & branding of adequete size as specified by GSL from all side of the frame	TTL will provide cascade along with painted frame of min. 140 microns DFT with RAL 7032 shade.	Tender condition prevails
20	7.1 (Cascade Frame) Cascades shall have lugs fitted for lifting	TTL will provide mobile cascades with 8 ISO corners (AS PER ISO 1161) on frames corners for cascade lifting & handling purpose	Noted
21	7.16 (Cascade Frame) Frame structural members must be designed for a vertical load 2 time max. gross weight of bundle	Our 9360L WC cascade & 4680L wc cascade frames can withstand 4G load from all direction. TTL will submit 4G calculation report alongs with drawings.	Noted
22	SS Fittings & Valves Tender Clause: SS Fittings & Valves Approved Make List: 1. Swaglok 2. Parker	Bidder's Response: We hereby propose to approve of reputed manufacturer of CNG SS Fittings & Valves from South Korea M/s. BMT Co Ltd. (Brand-Superlok), Korea as same is approved by IOCL HO-CBG Division for (CNG Dispenser, Cascades & Booster), Gail Gas Ltd, BPCL-Gas Division, Haridwar Natural Gas Pvt Ltd, Avantika Gas Ltd, Bengal Gas Ltd, Bhagyanagar Gas Ltd, Green Gas Ltd, TNGCL, IGL, PMC-Mecon Ltd for high pressure CNG services (Attached Approval Documents along with PO references). Moreover, BMT Superlok Fittings provide 100% compliance to PTS for SS Fittings & Valves. BMT Superlok SS Fittings & Valves have ready stock availability with India distributor which will help to complete the supply of CNG Fittings & Valve on time and this will help to complete the project as per schedule. In view of the above we request you to kind approve BMT Superlok make SS Fittings & Valves for the above said tender.	As per clause no 14.0 of technical volume, equivalent make is defined as "The material having supplied to any CGD vendor / company in India and successfully working for minimum one year".
23	Door Arrangement	Our design has slots for the easy access of the valve	Noted
24	Painting of Frame	We provide Powder coating frame for the longer life in comparison of the wet paint	Noted
25	The installations where job is to be carried out are live and have hydrocarbon environment. Contractor shall comply with all safety and security rules and regulations and other rules laid down by Owner for its operation.	For the cylinders used in the cascade, we understand that cylinder failure/blast should not have occurred in the Republic of India or worldwide in the preceding 3 years from the date of the tender. Kindly confirm if our understang is correct or not.	For manufacturing failure the company authority to debr the unit is with CCOE / PESO. However, as per marketing information is observed that more often than not the cylider failure are attributed to the maintainance and gas composition filled in the cylinder and very less attributed to manufacturing defect.
26	Capacity of cylinders	As the size of the cylinders vary from manufacturer to manufacturer, we request Gasonet / Resonance to please accept the capacity of 4500 +0%/-2% (It cannot exceed 4500 L since PESO guidelines have limitations.) and 8800+/-2% for the cascade capacity.	The variation of +8% and (-) 2% is acceptable subject to size remains within PESO approval and for minus volume the price discount in pro-rata form and no weightage for increase capacity.
27	Cascade Frame dimensions	4500 WL mobile systems can be mounted on LCVs. With the proposed dimensions, the requirement will be for HCVs. Kindly confirm whether the system should be made as per LCV dimensions since that will be a major cost saving for the customer.	Noted
28	Stationary/ Mobile : 8800 WL 8800 WL or above	As the demand for 8800 WL cascades are negligible in India, May we humbly request you to please consider the global experience of the principal cylinder manufacturer supply for qualification for this category.	Foreign manufacture experince will be considered provided the sourcing of the cylinder is for same manufacturer. Bidder should have the manufacturing agreement in India / sole distributor in India.